



Eberhard cuts lead times  
by six weeks with  
Infor VISUAL.

*“Synergy’s consulting team loaded the data needed to allow us to hit the ground running, and they were available to help until we were fully self-sufficient.”*

ED HONGOSH, PROCESS FLOW MANAGER, EBERHARD MANUFACTURING COMPANY

### Facts at a glance

Solution: ERP

Products: VISUAL ERP, Easy Lean

Industry: Automotive / Tier Suppliers

Country: USA

### About the company

For more than 140 years, Eberhard Manufacturing has been a leader in providing high-quality industrial hardware. Today the company is a leading manufacturer of industrial, vehicular, military, and specialty hardware for trucks, trailers, fire and rescue equipment, marine, utility and other vehicles, as well as toolboxes, electrical and industrial enclosures and panels. With over 7,000 products available, Eberhard offers a wide choice of variations and options, many not available from any other source.

For more information, visit [www.eberhard.com](http://www.eberhard.com).

### Challenges

- Reduce very long lead times.
- Eliminate late shipments.
- Increase inventory turns.

### Benefits

- Saved \$700,000 over a 2- to 3-month time period through improvements in inventory.
- Reduced lead times from the original 6-8 weeks to 1-2 weeks.
- Improved on-time deliveries from 70% to 95%.
- Increased inventory turns over a 2- to 3-month time period from 2.5 to 4.1.

*“VISUAL ERP with EasyLean is very effective in managing inventory throughput.”*

Ed Hongosh, Process Flow Manager  
Eberhard Manufacturing Company



Gold Certified  
Channel Partner